



Arrington Travel Center

FOR IMMEDIATE RELEASE

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ARRINGTON TRAVEL CENTER ANNOUNCES ACQUISITION

CHICAGO, ILLINOIS, July 29, 1998 -- Michael B. Arrington, chairman of the board and chief executive officer of Arrington Travel Center (ATC), today announced the acquisition of his \$223-million company by Navigant International, Inc. (NASDAQ "FLYR"), a \$2-billion publicly traded corporate travel management company with over 400 regional offices nationwide. Navigant, one of the five largest providers of corporate travel management services in the U.S., was formed through the acquisition of 12 regional corporate travel agencies, including Professional Travel in Denver, Mutual Travel in Seattle, Associated Travel in California and Texas, McGregor Travel in Connecticut, Omni Travel in Massachusetts, and several other major agencies in key markets. Navigant currently has representation in 17 of the 25 largest U.S. business travel markets.

"The time is now for consolidation," remarked Arrington. "One needs only to witness the mergers of the nation's banks and telecommunications firms to know that consolidation is key to the next millennium. What Arrington Travel Center can offer as part of a worldwide organization like Navigant simply cannot be matched by smaller institutions. With our unparalleled technological resources and negotiating leverage, we are able to create synergies that allow us to offer our clients the best of the best."

"Arrington Travel Center has been my life for almost three decades," Arrington continued. "While I had never planned to join with another company, Navigant is so similar to us in philosophy and spirit, that I simply could not refuse this opportunity. Now, with the additional resources of a multi-billion dollar travel company behind us, we have the ability to evolve as an organization while staying true to our longtime principles and goals."

Navigant strongly believes in the independence of its family of companies, preferring that the principals continue to run and grow their already successful businesses, just as they did prior to the acquisition. For Arrington Travel Center, this means that the company will retain its entrepreneurial style while taking advantage of economies of scale, resulting in reduced costs for its customers. It will have a greater ability to develop and invest in new products and technology while continuing to provide its own brand of personalized client service.

Arrington Travel Center will not change its structure or the way it has conducted business since Arrington founded the company twenty-nine years ago. The name, organization, quality commitment, service standards, and dedicated staff will remain as before. Arrington will continue as chairman of the board and chief executive officer and will also join Navigant's Executive Team as president of the Central Region, one of five current marketing regions. As such, he will help set Navigant's course for the next millennium. Kelly L. Kuhn will stay on as president and chief operating officer of Arrington Travel Center.

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"I am thrilled with our relationship with Navigant," said Arrington. "As a group, we form one of the largest, most powerful travel management companies in the world, benefiting from additional technological resources and more negotiating leverage. As individual companies, we retain our regional niches and established partnerships, capitalizing on the strength of our hard-earned reputations. This unique combination of a worldwide organization with a local presence gives us the competitive edge in a most competitive market. Nothing could be better."

Navigant is on target to exceed \$3 billion in sales by year's end and expects to complete acquisitions in the remaining 8 key business travel markets in the U.S., bringing the total to 25 and further enhancing the company's domestic presence. International acquisitions are also in progress.

"As the largest company acquired by Navigant since it went public, we are pleased to add our considerable muscle to this forward-thinking organization. With a twenty-nine year history in Chicago, Arrington Travel Center is very much in tune with the midwestern travel market. We look forward to adding our decades of experience and negotiating clout to this fine organization," commented Arrington.

Arrington Travel Center, which is headquartered in Chicago, was founded in 1969. Previously the largest single-stockholder agency in the U.S., the company currently ranks eighteenth among all travel agencies in the country. ATC is a \$223-million company with over 300 employees; it provides business travel services to a wide variety of corporations and professional firms throughout the United States and around the world. Additional global services are provided by Arrington-Hillgate International (AHI) in London and a multi-lingual call center in Wales. ATC also offers group and leisure travel services.

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